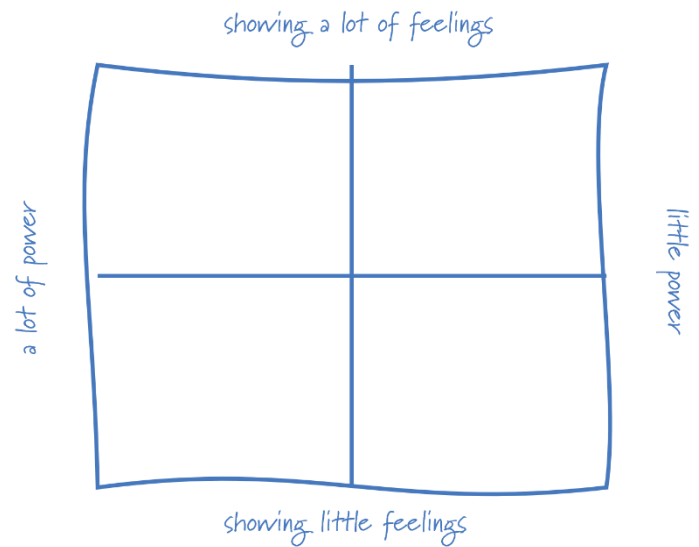


perStyles
Convincing through personality

Journey to authenticity with
Ruth and Urs Bolter

Successful collaboration, positive relationships and self-leadership depend strongly on your own impact on others. With "Convincing through Personality" you will get concrete indications of your impact on your counterparts. Furthermore, you will learn how you can utilise your strengths in various inter-personal situations even better.



Content and achievements

- You will learn how to deal better with different personalities and apply your knowledge in your own specific situations.
- You will gain confidence when dealing with your strengths and weaknesses and increase your personal satisfaction and performance.
- You will learn how to expand your persuasive skills without pretending.
- You will better understand your own impact on others and how to handle difficult situations with ease.
- You will practice your observation skills and recognise win-win potential in various life situations.
- You will experience the benefits of flexible behaviour and empathetic collaboration.
- You will learn to achieve good results in a good atmosphere, even when different opinions clash.

Target group:

People who want to develop their interpersonal skills, make their teams perform on a higher level and are dedicated to actively create flow-environments - in business or private.

The seminar is aimed at anyone who wants to appear confident and convincing.

Evaluation:

During the seminar, we work with specific information about the impact of your own behavioural patterns. You will receive two evaluations that provide information about your own strengths, weaknesses, preferences, and challenges. In order to be able to create these evaluations, we will ask you to name five people who are willing to complete a short questionnaire for you after you have registered. Do not choose any family members with whom you live. Please do not forget to inform your acquaintances in good time.

The completed questionnaires will be summarized and evaluated. In the seminar you will find out how your friends perceive you and how you affect them most of the time. This evaluation is confidential and intended for your own use.

Course architecture

Day 1	Day 2	Day 3
Basics and initial exercises	Style determination	Flexibility Theory and exercises
Introduction of the model	Self-assessment and evaluation on personal styles	Self-Assessment and evaluation on flexibility Conclusion and transfer
The four basic styles, theory and exercises	Practical case studies	

About us:



I share my international experiences with people in very different locations all over the world,

Making connections where they are not obvious is what inspires me and what I like to make available to others.



I am helping to raise organisations to the next level as a temporary co-pilot. At times it feels like being a

- Globe-trotting Doctor
- Plumber
- Architect
- Diplomat
- Pedagogic entrepreneur with a sporty side

perSens

perSens' homebase is in Switzerland and was founded in 1977.

We build NEXT LEVEL organisations - where employees see prospects and the development of people and organisations not just as a wish, but as a mission. Like in a good orchestra, the many aspects of the organisation must play perfectly together.

We are responsible for leadership, collaboration, and development programs for many companies world-wide. As globally experienced and inter-cultural experts in our field, we are excited to share our knowledge with people who like to develop themselves to a next level and strengthen their self-confidence and persuasiveness. People who want to develop their interpersonal skills, make their teams perform on a higher level and are dedicated to actively create flow-environments - in business or private.

Our Austrian and Swiss origin is strongly rooted with New Zealand – this brings us several times a year “back home” to our house on Waiheke Island.



Organisational matters:

Duration: 2 ½ days

Date : 26th Sep. 2024, 09.00 am – 28th Sep. 2024 01.00 pm

Location: Wider Auckland area
The seminar is preferably held in a quiet event location, where you can relax in the evening or during the lunch break. Accurate location details are given together with the final seminar invitation.

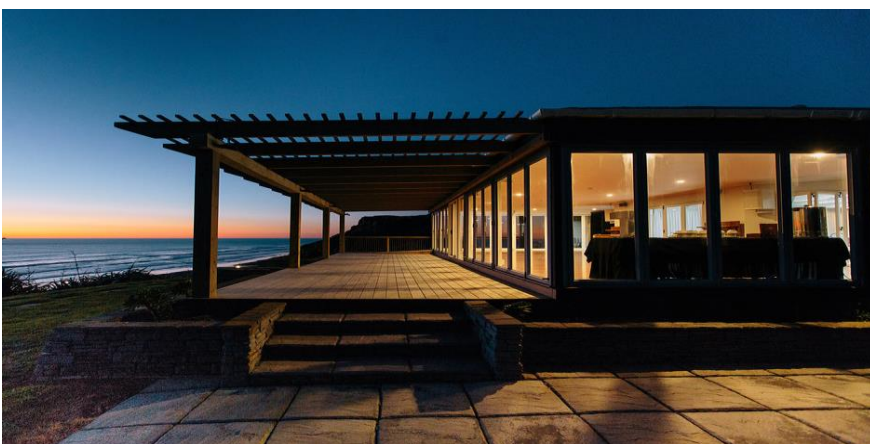
Instructors: Urs Bolter / Ruth Bolter

Programme Fees: NZD 2.500,00 per person

NZD 2.200,00 per person for your bookings with four or more participants

This price includes all documentation and the personal evaluations (= NZD 290,00), but does not include the participants' travel and accommodation costs (overnight stay, meals, etc.)

Registration: Until June 15th 2024
ruth.bolter@persens.com



Info:

You will find further info here:

<https://perstyles.com/en/>

Or contact:

urs.bolter@persens.com
ruth.bolter@persens.com

REGISTRATION perStyles «Convincing through personality»

26th Sep. 2024 – 28th Sep. 2024

Language: English

Wider Auckland area

First- / Second name

Street

Post Code / City

E-Mail

Tel.

Company / Organisation

Date / Signature

Once we have received your registration, we will inform you about the next steps.

perSens

Paradiesstrasse 3 * CH-9410 Heiden * ruth.bolter@persens.com * +43 664 88412540

Conditions of participation:

Registration: Your registration is binding. Registrations will be considered in the order in which they are received and confirmed by perSens. The person registering agrees to the processing of their data insofar as this is necessary for the purpose of attending the seminar.

Seminar fees: The seminar fee includes participation in the seminar, seminar documentation and refreshments during breaks. Payment of the fee invoice is due before the seminar begins.

Annulation: Cancellation is free of charge up to six weeks before the start of the seminar. Later cancellations will be charged at 50% of the seminar fee.

Cancellation: We reserve the right to cancel seminars up to seven days before the start. In the event of cancellation by perSens, any fees already paid to perSens will be refunded. There are no further claims.

Hotel reservation: There is usually a flat-rate booking agreement between perSens and the hotel. Book your desired accommodation directly with the hotel. Make reference to the perSens seminar when booking.